



---

**Jake Adler**

**Partner**

## **Commercial Real Estate Experience**

### **Short List of Commercial Real Estate Firms Serviced**

CB Richard Ellis, Cushman & Wakefield, Jones Lang LaSalle, Grubb & Ellis, Studley, Newmark, Staubach, Trammell Crow, Colliers ABR, GVA Williams, Vornado Realty Trust, Brookfield Financial Properties, Reckson Associates, S.L. Green, Tishman Speyer, Boston Properties, Equity Office, RFR Realty, Trizec Properties, Lincoln Property Company, Louis Dreyfus, RBS Greenwich, Deutsche Bank, ING Clarion, CSFB, Cornerstone Real Estate, JP Morgan Chase, Ernst & Young, and many others.

### **Commercial Real Estate Background**

Jake spent 6 years at CoStar Group Inc, where he was a market analyst and research manager for the New York Metro region. Jake was in charge of maintaining and building listing information as well as building tenant lists.

Jake led a team of over 30 research professionals, keeping track of literally billions of square feet of buildings, transactions, and tenant movements throughout the New York Metro Market.

**This was all accomplished in the most unique and complex commercial real estate market in the World. His opinions and insights became the standard of the New York Commercial Marketplace.**

Companies both large and small routinely called upon Jake for his insight and opinion on various projects they were working on. Knowing Jake had complete knowledge of the market he was their third party resource that they relied on to be able to help them dissect their market. Jake dealt with various brokerage companies, owners, REITs and analysts throughout the course of his 6 years at CoStar. The firms relied on Jake's market knowledge as well as his analytical skills to analyze market trends and building dynamics.

Jake has a keen ability to sort through large amounts of market Data quickly, to discern reality from hype. This knowledge enabled those firms to make better deals on behalf of their clients. Jake serviced those owners, property reps and tenant reps who sought out his knowledge, with fairness and honest information and insight.

After 9/11, Jake helped various media sources around the country with their stories and analysis of the economic impact of the World Trade Center Tragedy. He was the driving force behind Costar's ability to post publicly all available space and report on what buildings and tenants were severely impacted by the events of that day. He was responsible for interacting with the New York Governor's and Mayor's task force, keeping them updated on market conditions and providing direction on which buildings could accommodate strategic financial companies and institutions. This was accomplished in less than 48 hours after the tragic event.

Jake developed many key relationships with various commercial real estate firms, who still reach out to him for insight and advice. Jake has also helped various media sources with articles and analysis, as well as written numerous market reports, which were read by many market experts.

Jake has an MBA from Cleveland State University. Jake's business knowledge, as well as his expertise in commercial real estate helps him to read and understand both economic trends and market trends and the impact they have on commercial real estate investments.